

# WE ALL BUILD WICHITA



**THE  
PARTNERSHIP**  
GREATER WICHITA PARTNERSHIP

2021 - 2022 INVESTMENT IN ACTION



Dear Fellow Partnership Investors,

No one group or person can build this city or region on their own. It takes all of us. Which immediately spotlights the truth that the more of us engaged in building our community's future, the more effective we become in doing so.

As we march into the unknowns of 2023, let's come together with the unified vision of building our community. We all know people and businesses currently on the sidelines who need to join this work. The bigger and more inclusive The Partnership is, the more successful it will be. Broad alignment and momentum are unstoppable forces of progress, and our community deserves no less than that.

The Partnership was started seven years ago. As this report shows, its effectiveness and return on investment are well proven. But we are not resting in these accomplishments—we continually challenge ourselves to transform our region to bring about new opportunities for all.

By growing The Partnership, our community's potential is a remarkable combination of pure math and human nature—a united force of talented and motivated leaders aligned around a common good: the growth of our community, our home for the future generations we may never even meet.

We ALL build Wichita and we all must take responsibility for the future of our city and region.

Warmest regards,

CHARLIE CHANDLER  
Co-Chair of The Partnership  
INTRUST Bank, Chairman and CEO

AARON BASTIAN  
Co-Chair of The Partnership  
Fidelity Bank, President and CEO



# THE BIG PICTURE

The growth of our city is directly tied to your leadership and investment. Your support of The Partnership helps accelerate growth of our regional economy by the dawning of new opportunities. The returns on this very investment yield incredible results. Here's proof.

# 157X

For every dollar invested in The Partnership, we've driven \$157 in capital expenditures in the region.  
(2015-2022)



# 36X

For every dollar invested in The Partnership, we've helped to drive \$36 of annual payroll for the region.  
(2015-2022)

## NEW EXECUTIVE LEVEL INVESTORS



**BOMBARDIER**



**Meritrust**  
CREDIT UNION<sup>SM</sup>



## NEW ADVISER LEVEL INVESTORS



## NEW LEADERSHIP COUNCIL INVESTORS

Alloy Architecture  
Alltite, Inc.  
BHC Rhodes  
Bell

Goodwill Industries of Kansas  
JE Dunn Construction  
Novacoast, Inc.

EPC Real Estate Group  
Pearson Construction  
Ruffin Companies

# THE WORK

LEVERAGING YOUR INVESTMENT

 NEW JOBS

 CAPEX TOTAL

 ANNUAL PAYROLL

2021-2022

2,160

\$94M

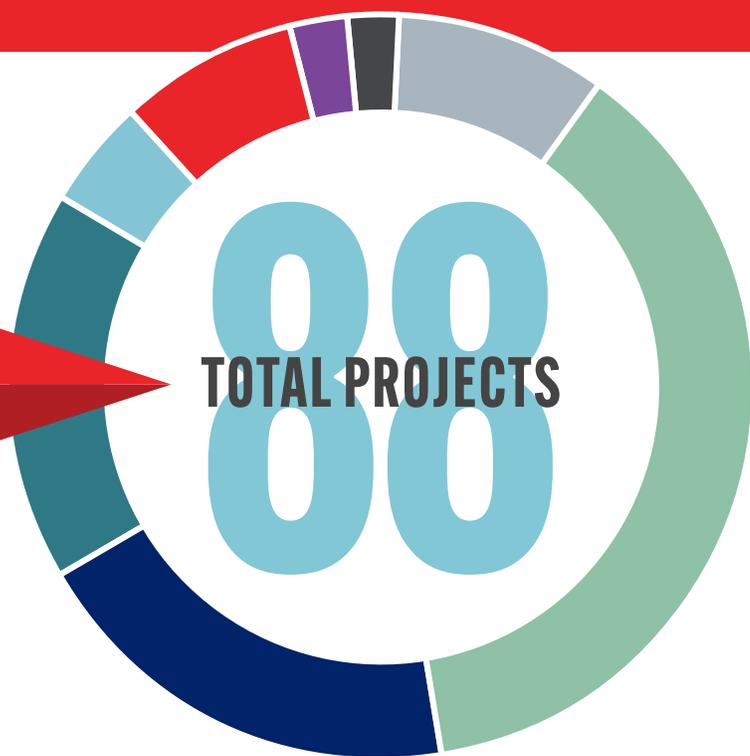
\$70M

2015-2022

12,522

\$2.6B

\$600M



88  
TOTAL PROJECTS

## PROSPECTS BY INDUSTRY

It's all about diversification—our key priorities represent economic growth across many industries.

- Advanced Manufacturing: 33
- Aerospace: 17
- Agriculture/Food: 15
- Healthcare: 4
- IT: 7
- Energy: 2
- Transportation/Logistics: 2
- Other: 8

These projects represent a potential of 11,931 new jobs and 410 retained jobs for the region.

# SEIZING OPPORTUNITY

## EMERGING INDUSTRY OPPORTUNITIES

We see unique opportunities to align our assets and talent to drive growth in these key areas.



CYBER SECURITY



ADVANCED AND DEFENSE MANUFACTURING



HEALTH SCIENCES

## DRIVING POLICY TRANSFORMATIONS

We worked with the city and county to develop speculative tax abatement programs to drive needed real estate assets.

9

COMPLETED & UNDER CONSTRUCTION SPEC BUILDINGS

\$90M

TOTAL PROJECT INVESTMENTS COMPLETED & UNDER CONSTRUCTION

600K

SQUARE FEET TO BE OCCUPIED

1.13M

SQUARE FEET PLANNED

## EDA GRANT

WSU led a successful coalition to drive the adoption of smart manufacturing technologies to maintain regional manufacturing prominence.

\$51.4M

DESIGNED TO DRIVE ADOPTION OF SMART MANUFACTURING TECH FOR SMALL- AND MID-SIZED COMPANIES.

# DEFINING A COMMON NORTH

The pandemic brought tremendous disruption, including how companies and communities engage talent and look to the future for new opportunities.

The Partnership collaborated with the City of Wichita, Sedgwick County, Workforce Alliance of South Central Kansas, and the Kansas Department of Commerce to engage Deloitte Consulting to help us draft a Talent Roadmap.

## AMBITION STATEMENT

WE ARE A VIBRANT, GLOBAL COMMUNITY  
OF POSSIBILITY THAT INVESTS BOLDLY,  
TAKES RISKS, AND DEFIES EXPECTATIONS.



- 1 Understand the nuanced needs within our community and invest in areas that drive access and inclusion to achieve our goal of belonging for all
- 2 Create diverse career pathways and opportunities within our community by providing the tools needed to fuel innovative thinking, solutions and collaboration
- 3 Empower our community with the resources it needs to think beyond what is “safe” through employer commitment, hard-dollar investment and leadership buy-in
- 4 Move beyond our culture of comfort to allow our community to take risks and try new things that will drive progress for our region
- 5 Build upon our history of innovation to challenge the status quo and establish Wichita as a hub for skilled talent and ground-breaking innovation

## AMBITION LAB PARTICIPANTS

**Ryan Bond**, Thrive Restaurant Group  
**Ebony Clemons-Ajibolade**, Evergy  
**Molly Edwards**, Spirit AeroSystems  
**Deborah Gladney**, WorkTorch  
**Stephanie Harder**, Textron Aviation  
**Ben Hutton**, Hutton  
**Keith Lawing**, Workforce Alliance of South Central Kansas  
**Colin Marsh**, Murfin Inc.  
**Faith Martin**, Workforce Alliance of South Central Kansas  
**Karyn Page**, Envision  
**Luis Rodriguez**, KeyCentrix  
**Joseph Shepard**, Lead for America  
**Dr. Alicia Thompson**, Wichita Public Schools USD 259  
**Maggie Topping**, Textron Aviation  
**Dr. Sheree Utash**, WSU/WSU Tech  
**Tonya Witherspoon**, WSU

# TALENT ROADMAP FOR THE FUTURE OF WORK

## TRADITIONAL ECONOMY & LABOR METRICS

- ▶ Labor force
- ▶ Population
- ▶ Employment
- ▶ Job growth by sector
- ▶ Degree and certificate completions

## EMERGING METRICS

- ▶ Number of programs teaching or training future work skills

## ECOSYSTEM/ PIPELINE METRICS

- ▶ Home Base Wichita
- ▶ One Workforce grant
- ▶ Aviation Tax Credit applications

*Talent Roadmap was used by the South Kansas Coalition as a key asset in securing the \$51.4M “Driving Adoption: Smart Manufacturing Technologies” grant from the U.S. Department of Chamber’s Economic Development Administration.*

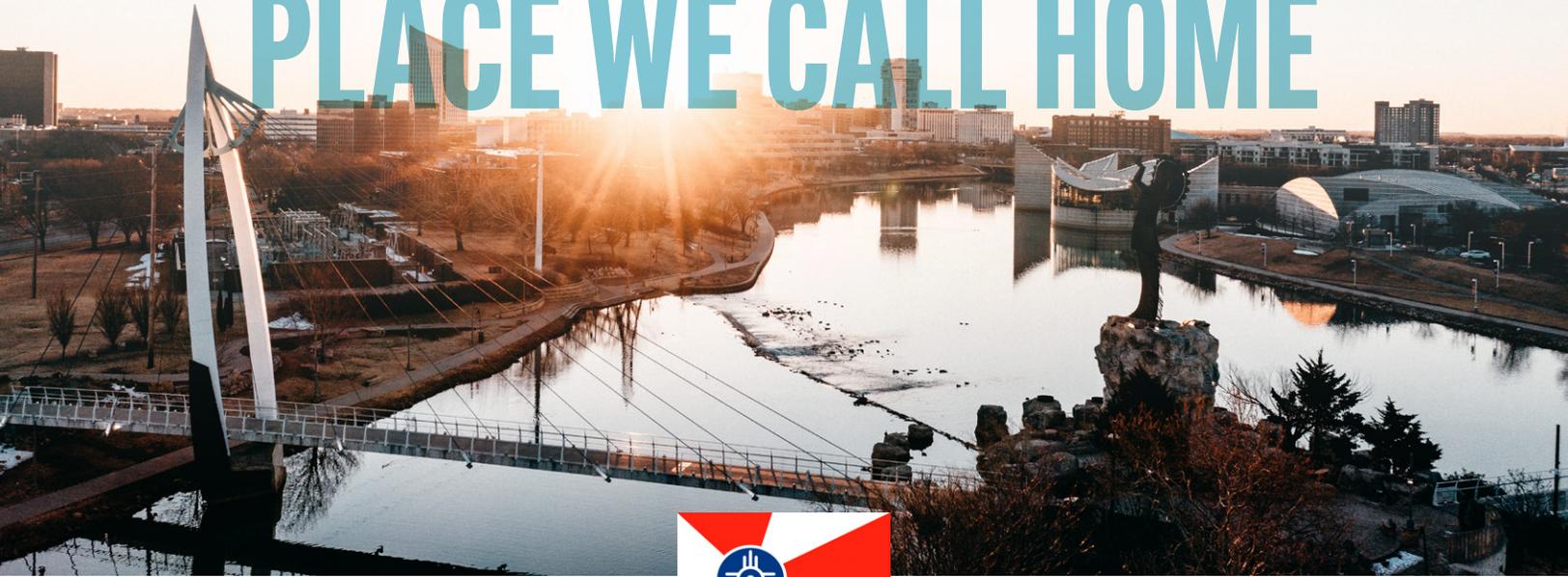
The following members are leading the community to bring about the reality of the Talent Roadmap and maintain accountability around community progress. This will help build a community that will attract, develop and provide opportunities for great talent.

## TALENT ROADMAP COALITION MEMBERS

**Mike Beene**, Kansas Department of Commerce  
**Kelly Bielefeld**, Wichita Public Schools USD 259  
**Ryan Bond**, Thrive Restaurant Group  
**Misty Bruckner**, WSU Public Policy & Management Center  
**Dr. Noreen Carrocci**, Envision  
**Ebony Clemons-Ajibolade**, Evergy  
**Michele Gifford**, Textron Aviation  
**Deborah Gladney**, WorkTorch  
**Stephanie Harder**, Textron Aviation  
**Ben Hutton**, Hutton  
**Dr. Kathleen Jagger**, Newman University  
**Mary Beth Jarvis**, NXTUS  
**Brandon Johnson**, City of Wichita Council Member  
**Keith Lawing**, Workforce Alliance of South Central Kansas  
**Emily Lopez**, Spirit AeroSystems  
**Colin Marsh**, Murfin Inc.  
**Jim McNiece**, Kansas State Department of Education  
**Pete Meitzner**, Sedgwick County Board of County Commissioners  
**Derrick Nielsen**, High Touch Technologies  
**Laura Rainwater**, Regional Economic Area Partnership (REAP)  
**Luis Rodriguez**, KeyCentrix  
**John Rolfe**, Wichita Regional Chamber of Commerce  
**Jesse Romo**, Wichita Airport Authority  
**Joseph Shepard**, Lead for America  
**Dr. Sheree Utash**, WSU/WSU Tech  
**Tonya Witherspoon**, WSU  
**Bruce Witt**, Ascension Via Christi  
**Damon Young**, Kansas Leadership Center

## DOWNTOWN WICHITA

# THE CORE OF THE PLACE WE CALL HOME



# \$1.5B+

DOWNTOWN WICHITA  
INVESTMENT SINCE 2010

**\$675M** CURRENT REAL ESTATE  
PIPELINE

**1,462** RESIDENTIAL UNITS BUILT  
SINCE 2010

**450K** OFFICE SQUARE FOOTAGE  
ADDED SINCE 2010

**375** NEW DOWNTOWN  
CORE HOTEL ROOMS  
SINCE 2010

## 10-YEAR DOWNTOWN MARKET FORECAST



**3,101-3,724**

RESIDENTIAL  
UNITS



**515K-601K**

SQUARE FEET  
OFFICE SPACE



**235**

NEW HOTEL  
ROOMS

# PARTNERS IN PROGRESS

## EXECUTIVE COMMITTEE

**Charlie Chandler**, INTRUST Bank, *Executive Board Co-Chair*  
**Aaron Bastian**, Fidelity Bank, *Executive Board Co-Chair*  
**Jon Rolph**, Thrive Restaurant Group, *Executive Board Vice-Chair*  
**Matt Michaelis**, Emprise Bank, *Executive Board Treasurer*  
**Derrick Nielsen**, High Touch Technologies, *Executive Board Secretary*  
**Jeff Fluhr**, Greater Wichita Partnership, *President*

## DIRECTORS

**Matt All**, Blue Cross and Blue Shield of Kansas  
**Paul Allen**, Allen, Gibbs & Houlik, L.C.  
**Alan Banta**, Trans Pacific Oil, Downtown Wichita Board Chair  
**Chuck Caisley**, Evergy  
**Ramin Cherifat**, McCownGordon  
**Marty Cornejo**, Cornejo Holdings, LLC  
**Chairman David Dennis**, Sedgwick County Board of Commissioners  
**Ron Draper**, Textron Aviation  
**Tom Gentile**, Spirit AeroSystems  
**Stephanie Harder**, Textron Aviation, Talent Roadmap Coalition  
**Ben Hutton**, Hutton  
**Hans Kabat**, Cargill Protein  
**President Dr. Richard Muma**, WSU  
**James Nastars**, Meritrust Credit Union  
**Mark Nichols**, Koch Companies Public Sector  
**Gary Oborny**, Occidental Management, Inc.  
**Shelly Prichard**, Wichita Community Foundation  
**John Rolfe**, Wichita Regional Chamber of Commerce  
**Gary Schmitt**, INTRUST Bank  
**Tonya Sudduth**, Bombardier  
**Dr. Sheree Utash**, WSU/WSU Tech, Talent Roadmap Coalition  
**Mayor Dr. Brandon Whipple**, City of Wichita  
**Damon Young**, Kansas Leadership Center,  
Wichita Regional Chamber of Commerce Board Chair

## EMERITUS DIRECTOR

**Scott Schwindaman**, Retired CEO of Lubrication Engineers

# A SHARED COMMITMENT

These leaders, businesses and organizations are coming to the table to make an impact.  
Together, we ALL build Wichita.

## EXECUTIVE MEMBER



## ADVISER



## LEADERSHIP COUNCIL

6 Meridian  
Air Capitol Delivery & Warehouse  
Alloy Architecture  
Alltite  
Bank of America  
Bell Wichita  
Beran Concrete  
Berry Companies, Inc.  
BHC Rhodes  
Bothner and Bradley, Inc.  
Butler Community College  
Capitol Federal Savings Bank  
The Carnahan Group  
Commerce Bank  
Conco Construction  
Cornejo & Sons Inc.  
Cox Communications  
Cox Machine, Inc.  
Crossland Construction  
Delta Dental of Kansas, Inc.  
Dondlinger Construction  
Eby Construction Co.  
El Dorado, Inc.  
Envision  
EPC Real Estate  
Equity Bank  
FORVIS

Gardner Design  
Golden Plains Credit Union  
Goodwill Industries of Kansas  
Grant Thornton LLP  
Hall's Culligan Water  
Harlow Aerostructures LLC  
Harvey County Economic Development  
House of Schwan  
Howerton+White  
Hutchinson/Reno County Economic Development  
IBEW LU. 271 - Electrical Workers  
IMA Financial Group, Inc.  
JE Dunn Construction  
Kansas Gas Service  
Kansas Health Foundation  
Kansas Health Science Center  
Key Construction  
LANGE  
Martin Pringle Attorneys at Law  
Metal-Fab, Inc.  
Mid American Credit Union  
Newman University  
Novacoast  
Pearson Construction  
Plumbers & Pipefitters Local 441

Professional Engineering Consultants, P.A.  
Realtors of South Central Kansas  
Ruffin Companies  
Security 1st Title LLC  
Skyward Credit Union  
SPT Architecture  
Star Lumber & Supply Co. Inc.  
TGC Development Group  
UCI  
UMB Bank, N.A.  
United Way of the Plains  
Vantage Point Properties  
Visit Wichita  
WAM Capital Corp.  
Wesley Medical Center  
Wichita Business Journal  
Wichita Community Foundation  
Wichita Public Schools  
Wichita Regional Chamber of Commerce  
Wichita State University  
Wichita Wind Surge  
Workforce Alliance of South Central Kansas, Inc.  
WSU Tech  
Yingling Aviation

## MEMBER

Amazon  
Anderson Management Co.  
Automation-Plus Inc.  
Black Hills Energy  
Docking Financial Group  
Gravity :: Works Architecture  
Great Plains Ventures Inc.  
Hajoca Corporation  
Hinkle Law Firm LLC  
InfoSync Services  
Lee Air Inc.  
Legacy Bank  
Mahaney Group  
NAI Martens  
Rand Graphics Inc.  
Regier Carr & Monroe, L.L.P.  
Results Driven Marketing  
Sharpline Converting Inc.  
Simmons Bank  
SJCF Architecture  
Street Commercial  
TranSystems Corporation



Learn more about how you can become one of many organizations building the Wichita region with The Partnership by contacting Becca Newman at [becca@greaterwichtapartnership.org](mailto:becca@greaterwichtapartnership.org).



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